

BUSINESS OPPORTUNITIES

Manufacturer required, ideally - but not essential - in the Midlands area, for immediate production of 150 (small, medium, large) chesterfield-type deep-button (worn & cracked) footwear stools for premium fashion retailer. If you are interested, please contact: mikedimond@bfm.org.uk

A BBC Producer is currently working on a brand new production for BBC One in which the stars of **Strictly Come Dancing** will teach a local business workforce how to dance (ballroom) with a view to being included in this year's **Children in Need**. A furniture manufacturing company is sought with at least 50 employees, ideally central to the local community with a sense of family within the workforce.

If you are interested please contact mikedimond@bfm.org.uk

A Project Manager is working on a homeware project in conjunction with a London based artist. They require a manufacturer for a chaise lounge and a manufacturer for a bureau, first of all to produce proto-types before embarking on small scale production. The products will be high-end. If you are interested please contact mikedimond@bfm.org.uk

BFM NEW VICE CHAIRMAN

Jackie Bazeley, Managing Director of the BFM is pleased to advise all members that Mr Matt O'Flynn of Meadowmead Ltd has been appointed as the new Vice Chairman of the BFM.

As Vice Chairman, Matt will support the current Chairman, Mr John Alston and the MD. Matt has been a BFM Director for 3 years and has agreed to be available to the industry on any members' related issue. Matt is keen to find synergies between industry bodies such as the BFM, the Long Eaton Guild and other organisations he is involved in, and has a specific interest in driving export opportunities within the BFM. Matt will therefore act as a BFM facilitator with organisations/agents to support the export drive. The BFM Board has highlighted export support as a key aim for the BFM in the three year business plan. Matt is contactable on e mail matt@meadowmead.co.uk.



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If you need
assistance
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contact
[Steve Moore](#)
BFM
Consultant
at no charge
to members



If you want pictures of your products featured on the BFM web site home page slideshow or change your BFM company directory pages please contact:

[Mike Dimond](#)



TEMPORARY PLACEMENT AT BFM

Nicole White is currently undertaking a Business Management degree at the University of East Anglia and has joined BFM as Marketing and Membership Development Office. Having just finished her second year, Nicole will be on a 4 month placement over the summer to help with member recruitment, marketing and PR.

Through studying at UEA Nicole has developed a keen interest in these areas, particularly marketing, so she is looking forward the opportunity to further her learning in these areas while working with the company.

SHOW SUCCESS FOR BFM MEMBERS AT MILAN

In the second week of April this year Milan hosted its annual furniture show at the main exhibition centre and at various satellite venues around the City. [Arthur Brett](#), [Duresta](#), [Ercol](#) and [Parker Knoll](#) have each reported substantial success at the show with feedback including 'overwhelming results', 'beyond our expectations', 'extremely worthwhile', 'huge potential through new leads and contacts'.

For further details click [here](#).

FURNITURE RETAILERS DIRECTORY

The BFM has acquired from Companies House a database of over 9000 companies which are registered within the classification code - *Retail sale of furniture, lighting equipment and other household articles (other than musical)*. You can access the database at the BFM members' area of web site.

INDUSTRY PERFORMANCE

The first quarter figures relating to the furniture industry's performance are now all available apart from EU import and export figures which we hope will be available soon.

The index of UK furniture production is shown below and it echoes what many companies have been telling BFM staff for a little while now, and that is orders have been poor. A review covering retail sales value & volume, retail prices, factory gate prices and costs may be found in the members' area of the BFM web site. Import and export data will follow soon after it is published. If you have any questions please contact mikedimond@bfm.org.uk

